

Introduction to Building Materials

October 26 - 28, 2021 | 8:00am - 10:00am

Virtual Instructor Led



This class is brought to you in partnership with the Northeastern Retail Lumber Association (NRLA)

This training program will introduce participants to the products and processes used in residential and light commercial construction. Terminology, abbreviations and nomenclature will be presented. The units of measurement will be discussed, (linear, area, volume) and what each is used for and how to perform necessary math calculations.

Topics Covered:

1. Building material terminology
2. Abbreviations, formulas, measures
3. Margins, board footage, price conversions
4. Product usage on the jobsite – boards, plywood, floor, walls, trusses, roofing, soffit/siding, moldings, interior finish stair parts, doors, windows, insulation, and builder's hardware
5. Customer relations & practical selling skills
6. How profits are made (and lost)

Instructor: Randall (Randy) Hajeck has over 3 decades in the construction industry, both as an owner of his own company and also as an Adjunct Instructor at Hudson Valley Community College in the Civil Engineering and Construction Technologies Departments.

**** Registration Limited to 30 Attendees - Register Now!****

Fees: **BMSA Members: Special Rate for BMSA Members \$325 per attendee**

Non-Members: \$425 and must be paid in advance

Workshop Location: Virtual Instructor Led

Important, Register Now! Reservations will be accepted on a first come, first serve basis. Cancellations received less than 7 business days of the workshop will forfeit their registration fees.

Attendee Name	Attendee Title	Attendee Email

Number of Attendees: _____

Company: _____

Address: _____

Company Contact: _____

Amount Due \$: _____

Phone: _____

City, State, Zip: + _____

Email: _____

Payment Options:

_____ Bill Us - (Members Only)

_____ Credit Card - CC#

Exp. _____ Sec.# _____ (Visa & MasterCard only)

Billing Address: _____

Name on Card: _____

Please Return To:

Building Material Suppliers Association

3029 Senna Drive, Matthews, NC 28105

(Ph) 800-849-1503

Email: kellyf@mybmsa.org